



NIHS DOCTORS PRACTICE CLUBS LLP (ALL FOR DOCTORS)



ASSOCIATE OF NIHS MEDICAL TOURISM HOSPITALS LTD



DOCTORS! OWN YOUR “DOCTORS P2P HOSPITAL” WITH OR WITHOUT INVESTMENT IN 300 CITIES OF INDIA



ALL INDIA GROUP PRACTICE OF DOCTORS

- 60% Of American Doctors And 6% Indian Doctors Are In Group Practice
- Insurance Companies Support All India Doctors Group Practice Hospitals
- PE Firms Bet on Small-town Hospitals for a Growth Shot

FOCUS SHIFT Funds are increasingly investing in single-speciality hospital chains with strong potential to expand beyond metro centre.

CORPORATE HOSPITALS ARE A THREAT TO THE PROFITABILITY OF INDIAN INSURANCE COMPANIES

Hospital	Income/ Bed/ Day (FY23)	Income/ Bed/ Day (FY24)	S. No	Hospitals	Investment Cost/ Bed	Income/ Bed/ Day	Doctors Expenses /Bed/Day	Total Hospital Staff Expenses /Bed/Day
Apollo Hospitals	Rs 51,668	Rs 57,488	1	Apollo Hospitals	Rs. 3000 Cr. / 2000 Beds = Rs. 150 Lakhs	Rs. 57,488	Rs. 16,173 (28%) of Income	Rs. 32,346 (56%) of Income
Aster DM India	Rs 36,500	Rs 40,100	2	Doctors Practice Club Hospitals	Rs. 25 Lakhs (No Real Estate cost) or Rs. 50 Lakhs (with Real Estate cost)	Rs. 20,000 to Rs. 25,000	Rs. 3,400 (17%) to Rs. 4,250 (17%)	Rs. 6,000 (30%) to Rs. 7,500 (30%)
Fortis Healthcare	Rs 54,954	Rs 60,887						
Max Healthcare	Rs 67,000	Rs 76,000						

(1) ALL INDIA CHAIN OF 100 BED DOCTORS P2P HOSPITALS

1	Doctors P2P Super Speciality Hospital	Doctors P2P Cancer Hospital	6
2	Doctors P2P Multi Speciality Hospital	Doctors P2P Mental Health Hospital	7
3	Doctors P2P Women & Children Hospital	Doctors P2P Beauty & Wellness Hospital	8
4	Doctors P2P Eye, ENT & Dental Hospital	Doctors P2P Health & Insurance Mall	9
5	Doctors P2P 3R Rehabilitation Hospital	Doctors P2P Angel Funds	10

(2) INTERNSHIP & READY JOBS FOR DOCTORS ALL OVER INDIA



INTERNSHIP



INTERNSHIP



JOBS



JOBS

No	Specialist	Monthly Salary Range	No	Specialist	Monthly Salary Range
1	Cardiologist	2.5 - 7 lakhs	16	Endocrinologist	1.5 - 6 Lakhs
2	Nephrologist	2 - 9 Lakhs	17	Rheumatologist	1.5 - 3 Lakhs
3	Neurologist	2 - 6 Lakhs	18	Gastro Surgeon	2 - 6 Lakhs
4	Intensivist	1.5 - 3 Lakhs	19	Cardiothoracic Surgeon	2 - 8.5 lakhs
5	Gastroenterologist	3.5 - 9 Lakhs	20	Neuro Surgeon	2 - 8 Lakhs
6	Radiologist	2.5 - 10 Lakhs	21	Onco Surgeon	2.5 - 6 Lakhs
7	Psychiatrists	1 - 2.5 Lakhs	22	Vascular Surgeon	2.50 - 5 Lakhs
8	Hematologist	1.3 - 3 Lakhs	23	Plastic Surgeon	1.5 - 3 Lakhs
9	Hepatologist	2 - 4.5 Lakhs	24	Cosmetic Surgeon	1.5 - 3 Lakhs
10	Embryologist	1.5 - 2.5 Lakhs	25	Hematology surgeon	1.5 - 3 Lakhs
11	Andrologist	1.25 - 2.5 Lakhs	26	ANM Nurses	10 - 20K
12	IVF specialist	1.5 - 4 Lakhs	27	GNM Nurse	15 - 30K
13	Neonatologist	1.25 - 3.5 Lakhs	28	B.Sc Nurse	16 - 50K
14	Pulmonologist	1 - 2.5 Lakhs	29	OT Nurse	25 - 40K
15	Medical Oncologist	1.5 - 6 Lakhs	30	ICU Nurse	20 - 28K

(3) PROFESSIONAL AND OTHER SERVICES FOR DOCTORS

HOSPITAL MANAGEMENT

- Marketing of Hospitals
- Medical Leasing
- Hospital Insurance Management
- Group Purchases
- Supply of Nurses, Para-Medical Staff for Hospitals

DOCTOR'S WEALTH MANAGEMENT

- Properties Investment with Returns upto 24%
- Group Fractional Investment
- Tax Planning, Wealth Management and Group Holidays Management
- Professional Indemnity insurance and Government Pension (NPS)
- Legal Protection from Police Station to Supreme Court

(5) CONTINUING EDUCATION FOR DOCTORS (NIHS DOCTORS ACADEMY)

- FMGE classes (For Foreign Qualified MBBS Doctors)
- ICU Intensivist Assistant (For BAMS, BHMS Doctors)
- Weekly/Monthly CMEs for Doctors of All Specialities

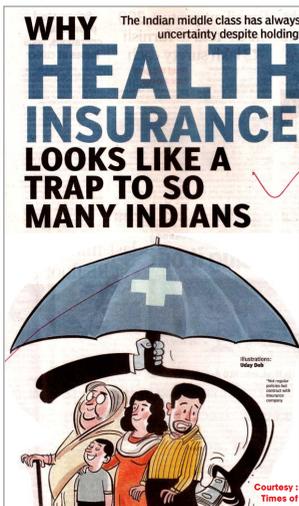
(6) MEDICAL ADMISSIONS

MBBS/MD/MS/BDS/MDS/BAMS/BHMS

ALL OVER INDIA, USA, UK, NEW ZEALAND, CANADA, AUSTRALIA,
RUSSIA, GEORGIA, UKRAINE, PHILIPPINES, BANGLADESH



(7) MEDICLAIM (MEDICAL INSURANCE)



PREMIUMS ARE RISING AND MIDDLE CLASS IS SUFFERING.



How insurers are caught in a Catch-22

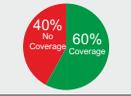
As Saif Ali Khan claims Rs 36 lakhs from mediclaim, doctor highlights struggle of common man



Dr. Prashant Mishra, a cardiac surgeon based in Mumbai, commented on the glaring disparities faced by middle-class insurance policyholders. He highlighted that Niva Bupa, a prominent health insurance provider, would typically not approve claims exceeding Rs 5 lakh for treatments involving non-celebrities. For small hospitals and common man, Niva Bupa will not sanction more than Rs 5 lakhs for such treatment. All 5 star hospitals are charging exorbitant fees and mediclaim companies are paying also.

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(8) NIHS MEDICLAIM-100 (MEDICAL INSURANCE)

	Mediclaim Waiting for Treatment		Mediclaim-100 No Waiting Period
	Mediclaim Claim Rejected		Mediclaim-100 100% Claim Approved
	Mediclaim Pay from Your Pocket		Mediclaim-100 No Co-Pay from your Pocket
	Mediclaim No Coverage for 40%		Mediclaim-100 100% Coverage
CORPORATE MEDICLAIM		CORPORATE MEDICLAIM-100	
	MEDICLAIM ONLY MEDICLAIM INSURANCE PLAN		MEDICLAIM-100 1. MEDICLAIM INSURANCE PLAN 2. Manages Corporate Preventive Health MANAGES CORPORATE CURATIVE HEALTH
Result: High Claim Premium Ratio = Above 100%		Result: Claim Premium Ratio = 50%	
Mediclaim (Rs. 30,000 for 10 Lakhs F.F.) HIGH PREMIUM		Mediclaim-100 (Rs. 15,000 for 10 Lakhs F.F.) LOW PREMIUM	
Mediclaim VERY HIGH MARKETING COST		Mediclaim-100 (Low Marketing Cost) POSPs in 300 Cities & 19100 Pin Codes in India	
		Marketing of Mediclaim- 100 is done through All India Multi-Services POS & Insurance-100 Clubs. This will reduce Marketing cost and helps to achieve combined ratio at 75%	

(9) MEDICAL TOURISTS FROM INDIA & ABROAD TO YOUR HOSPITAL

- A. Medical Tourists to Kerala for Surgeries (24 Categories)
- B. Medical Tourists to Kerala for Organ Transplants (8 Categories)
- C. Medical Tourists to Kerala for Non-Invasive Procedures (12 Categories)
- D. Medical Tourists to Kerala for Modern Treatments (52 Categories)
- E. Medical Tourists to Kerala for Integrated Health Treatments (55 Categories)
- F. Medical Tourists to Kerala for Ayurveda Treatments (54 Categories)



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